Company Focus Evergreen Fibreboard

Bloomberg: EVF MK | Reuters: EVGN.KL

Malaysia Equity Research PP 11272/04/2009(021317)

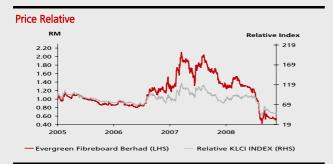
30 Jan 2009

FULLY VALUED RM0.52 KLCI : 883.16

(Downgrade from Hold) Price Target : 12-Month RM 0.45 (Prev RM 0.60) Reason for Report : Company Update Potential Catalyst: Lower MDF sales volume and prices

Analyst

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Forecasts and Valuation

| FY Dec (RM m) | 2007A | 2008F | 2009F | 2010F |
|----------------------|-------|--------|--------|--------|
| Turnover | 732 | 728 | 521 | 556 |
| EBITDA | 175 | 136 | 105 | 107 |
| Pre-tax Profit | 141 | 78 | 35 | 40 |
| Net Profit | 119 | 79 | 32 | 37 |
| Net Pft (Pre Ex.) | 119 | 79 | 32 | 37 |
| EPS (sen) | 24.7 | 15.4 | 6.3 | 7.2 |
| EPS Pre Ex. (sen) | 24.7 | 15.4 | 6.3 | 7.2 |
| EPS Gth Pre Ex (%) | N/A | (38) | (59) | 15 |
| Diluted EPS (sen) | 24.7 | 15.4 | 6.3 | 7.2 |
| Net DPS (sen) | 7.0 | 2.0 | 1.0 | 1.5 |
| BV Per Share (sen) | 110.9 | 121.1 | 125.4 | 131.6 |
| PE (X) | 2.1 | 3.3 | 8.2 | 7.1 |
| PE Pre Ex. (X) | 2.1 | 3.3 | 8.2 | 7.1 |
| P/Cash Flow (X) | 1.7 | 2.1 | 3.2 | 3.0 |
| ev/ebitda (X) | 1.9 | 4.5 | 5.1 | 4.3 |
| Net Div Yield (%) | 13.6 | 3.9 | 1.9 | 2.9 |
| P/Book Value (X) | 0.5 | 0.4 | 0.4 | 0.4 |
| Net Debt/Equity (X) | 0.2 | 0.6 | 0.4 | 0.3 |
| ROAE (%) | 44.6 | 13.7 | 5.1 | 5.6 |
| Earnings Rev (%): | | (11.6) | (57.2) | (46.2) |
| Consensus EPS (sen): | | 18.0 | 16.7 | 17.0 |

ICB Industry : Industrials

ICB Sector: Construction & Materials

Principal Business: MDF Manufacturer

Not so green ahead

We expect Evergreen to record significantly weaker y-o-y (c.70%) and q-o-q (c.-50%) earnings in 4Q08. Daily sales volume had dropped by 40-45% in 4Q08 from its average level in 9M08 following weaker global demand for MDF, while MDF prices had dropped sharply in Dec 08 and Jan 09. Though costs have fallen as methanol prices plunged 40% y-o-y and rubberwood prices softened, we believe that it is unlikely for Evergreen to sustain its growth momentum as market becomes more competitive. We slashed our earnings forecasts by 12-57% in FY08-10F as Evergreen is expected to be severely hit by weak MDF demand and prices. Hence, we downgrade Evergreen to Fully Valued from Hold with RM0.45 price target based on 0.4x CY10 BV.

FY09 MDF sales volume likely to drop despite full year contribution from Hume Fireboard. We now project 10% yo-y decline (from +5%) in MDF sales volume in FY09 as demand for MDF is expected to remain soft hit by global economic slowdown. However, we expect FY10 MDF sales volume to rise by 5% (from 0%) on expectation that demand would recover after bottoming in FY09.

FY09 MDF prices may touch previous low. We had imputed a 20% drop in average MDF prices to US\$228/m³ (from 0%) for FY09, assuming prices will hit the previous low in 2005. We believe competition would intensify further as competitors continue to undercut prices. However, in line with expected recovery in demand in FY10, we also expect MDF prices to increase by 5% (from 0%).

No longer a dividend play. We cut our dividend forecasts as we believe cash conservation will be Evergreen's top priority going forward given the bleak market prospects. Our net DPS forecasts are cut to 2.0sen (from 3.5sen) in FY08, 1.0sen (from 3.0sen) in FY09, and 1.5sen (from 2.5sen) in FY10.

Downgrade to Fully Valued from Hold. We reduce our price target to RM0.45 (from RM0.60) based on 0.4x CY10 BV, consistent with the valuations for its peers. We had changed our valuation method from pegging to PE to pegging to P/BV given the expected fluctuations in earnings.

At A Glance

| Issued Capital (m shrs) | 513 |
|-------------------------|------------|
| Mkt. Cap (RMm/US\$m) | 264 / 73.4 |
| Major Shareholders | |
| Kuo Family (%) | 42.3 |
| Free Float (%) | 52.5 |
| Avg. Daily Vol.('000) | 264 |



Highlights

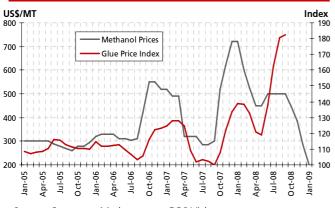
Cut FY08-10F earnings by 12-57%. We slashed our earnings forecasts by 12% to RM79.2m in FY08, 57% to RM32.2m in FY09, and 46% to RM37.1m in FY10, mainly after cutting our growth assumptions for MDF sales volume and average MDF prices. We have also imputed 5-7% weaker USD/MYR rate based on our revised house forecasts in FY09-10F (see tables below).

MDF price trend - on the decline



Source: Company, DBS Vickers

Methanol prices are trending downwards



Source: Company, Methane.com, DBS Vickers

Rubber wood log price index shows weakening trend



Source: Company, DBS Vickers

Key assumptions

| | 2007A | 2008F | 2009F | 2010F |
|------------------------------|-------|-------|-------|-------|
| MDF prices (in USD) | | | | |
| 2.5mm | 312 | 320 | 256 | 269 |
| 18mm | 245 | 250 | 200 | 210 |
| | | | | |
| MYR/ USD rate | 3.55 | 3.51 | 3.41 | 3.35 |
| MDF Volume Growth (%)* | 19.4 | -6.3 | -10.0 | 5.0 |
| Potential cost savings (RMm) | 0.0 | 11.4 | 22.4 | 23.3 |

*Excluding MDF plant in Indonesia. Contribution from the plant is minimal given its small- sized capacity and EFB's 51% share of the joint venture.

Source: Company, DBS Vickers



| Cash flow summary and comments | | | | | | |
|---|--------|---------|---------|--------|--------|--|
| FYE Dec (RMm) | FY09F | FY08F | 3Q08 | 2Q08 | 1Q08 | Comment |
| Profit before taxation | 34.9 | 78.2 | 13.4 | 24.4 | 30.1 | |
| Changes in working capital | 21.3 | 17.4 | 31.2 | 27.4 | (12.9) | Cash conversion cycle was 56 days (on annual basis) as at end-3Q08 (vs 55 days as at end-2Q08). |
| Others inc. non-cash items | 48.1 | 45.4 | 32.3 | (17.2) | 2.6 | |
| Net cash flow generated from/(used in) operating activities | 104.3 | 141.1 | 76.9 | 34.6 | 19.8 | |
| Сарех | (15.0) | (420.0) | (327.2) | (54.9) | (29.5) | Higher capex in 3Q08 mainly for the acquisition of Hume Fibreboard and new 3 rd MDF production line in Thailand |
| Others inc. non-cash items | - | 5.6 | 0.9 | 0.8 | 0.9 | |
| Net cash flow generated from/(used in) investing activities | (9.4) | (414.4) | (326.3) | (54.0) | (28.6) | |
| Increase in share capital | - | 43.2 | 43.2 | - | - | Issued 33m new shares at RM1.31 each for the acquisition of Hume Fibreboard |
| Dividend Paid | (9.6) | (33.6) | (21.6) | - | - | |
| Drawndown / (Repayment) of loan | (50.0) | 222.0 | 215.9 | (5.2) | 15.7 | Additional borrowings mainly to finance acquisition of Hume Fibreboard (HFSB). Net gearing jumped to 0.6x in 3Q08 from 0.2x in 2Q08 after HFSB was consolidated. Net debt rose to RM341.6m in 3Q08 from RM120.5m in 2Q08. |
| Net cash flow generated from/(used in) financing activities | (59.6) | 231.6 | 237.5 | (5.2) | 15.7 | |
| Net Change in Cash & Cash Equivalents Source: Company, DBS Vickers | 35.3 | (41.7) | (11.9) | (24.7) | 6.9 | |

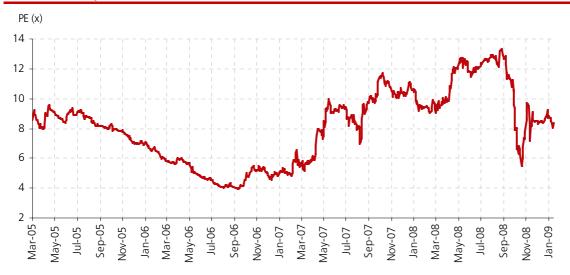
Peer Comparison

| | Local Currency | Price | Mkt Cap | CY09 PE | CY10 PE | CY10 P/BV | ROE | Net gearing |
|-------------------------------|----------------|------------------|---------------|---------|---------|-----------|------|-------------|
| | | (local currency) | (US\$mil) | (x) | (x) | (x) | (%) | (x) |
| Vanachai Group PCL | THB | 1.69 | 63 | 3.3 | n.a | n.a. | 9.7 | 1.1 |
| Sumalindo Lestari Jaya Tbk PT | IDR | 200.00 | 22 | 1.9 | 1.3 | 0.3 | 5.6 | 1.9 |
| Pfleiderer Grajewo SA | PLN | 6.10 | 90 | 9.7 | 6.1 | 0.5 | 19.9 | 1.6 |
| Evergreen Fibreboard | MYR | 0.52 | 73 | 8.2 | 7.2 | 0.4 | 13.7 | 0.6 |
| | | Average (exc | c. Evergreen) | 5.0 | 3.7 | 0.4 | 11.7 | 1.5 |

Source: Bloomberg, DBS Vickers

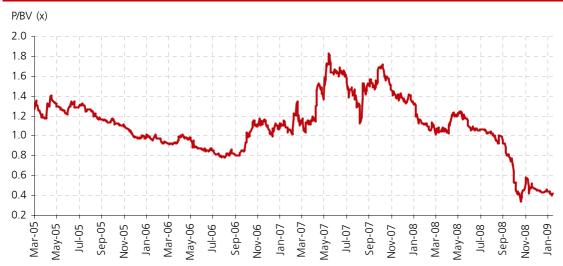


EFB's historical 1-year forward PE



Source: Bloomberg, DBS Vickers

EFB's historical 1-year forward P/BV



Source: Bloomberg, DBS Vickers



Income Statement (RM m)

| income statement (kivi m) | | | | |
|---------------------------|-------|--------|--------|-------|
| FY Dec | 2007A | 2008F | 2009F | 2010F |
| Turnover | 732 | 728 | 521 | 556 |
| Cost of Goods Sold | (476) | (536) | (391) | (417) |
| Gross Profit | 256 | 192 | 129 | 140 |
| Other Opng (Exp)/Inc | (111) | (107) | (77) | (85) |
| Operating Profit | 145 | 85 | 53 | 54 |
| Other Non Opg (Exp)/Inc | 0 | 0 | 0 | 0 |
| Associates & JV Inc | 3 | 2 | 2 | 2 |
| Net Interest (Exp)/Inc | (7) | (9) | (20) | (16) |
| Exceptional Gain/(Loss) | 0 | 0 | 0 | 0 |
| Pre-tax Profit | 141 | 78 | 35 | 40 |
| Тах | (9) | (2) | (3) | (3) |
| Minority Interest | (13) | 3 | 0 | 0 |
| Preference Dividend | 0 | 0 | 0 | 0 |
| Net Profit | 119 | 79 | 32 | 37 |
| Net Profit before Except. | 119 | 79 | 32 | 37 |
| EBITDA | 175 | 136 | 105 | 107 |
| Sales Gth (%) | 38.5 | (0.4) | (28.5) | 6.9 |
| EBITDA Gth (%) | 92.7 | (22.1) | (23.4) | 2.5 |
| Opg Profit Gth (%) | 111.0 | (41.2) | (38.3) | 3.6 |
| Net Profit Gth (%) | 98.4 | (33.3) | (59.4) | 15.3 |
| Effective Tax Rate (%) | 6.7 | 3.0 | 7.8 | 7.8 |
| | | | | |

Balance Sheet (RM m)

| FY Dec | 2007A | 2008F | 2009F | 2010F |
|---------------------------|-------|-------|-------|-------|
| Net Fixed Assets | 518 | 887 | 850 | 812 |
| Invts in Associates & JVs | 19 | 21 | 23 | 26 |
| Other LT Assets | 28 | 32 | 35 | 42 |
| Cash & ST Invts | 142 | 100 | 135 | 142 |
| Inventory | 82 | 127 | 97 | 104 |
| Debtors | 52 | 52 | 43 | 46 |
| Other Current Assets | 72 | 72 | 72 | 72 |
| Total Assets | 913 | 1,291 | 1,255 | 1,244 |
| | | | | |
| ST Debt | 15 | 75 | 75 | 75 |
| Other Current Liab | 124 | 185 | 167 | 170 |
| LT Debt | 213 | 375 | 325 | 265 |
| Other LT Liabilities | 22 | 32 | 41 | 55 |
| Shareholder's Equity | 533 | 621 | 643 | 675 |
| Minority Interests | 7 | 3 | 3 | 3 |
| Total Cap. & Liab. | 913 | 1,291 | 1,255 | 1,244 |
| Non-Cash Wkg. Capital | 82 | 67 | 45 | 53 |
| Net Cash/(Debt) | (86) | (350) | (265) | (198) |

Cash Flow Statement (RM m)

| FY Dec | 2007A | 2008F | 2009F | 2010F |
|------------------------|-------|-------|-------|-------|
| Pre-Tax Profit | 141 | 78 | 35 | 40 |
| Dep. & Amort. | 28 | 51 | 52 | 53 |
| Tax Paid | (6) | (4) | (2) | (2) |
| Assoc. & JV Inc/(loss) | (3) | (2) | (2) | (2) |
| Chg in Wkg.Cap. | (13) | 17 | 21 | (7) |
| Other Operating CF | 13 | 0 | 0 | 0 |
| Net Operating CF | 160 | 141 | 104 | 82 |
| Capital Exp.(net) | (228) | (420) | (15) | (15) |
| Other Invts.(net) | 39 | 0 | 0 | 0 |
| Invts in Assoc. & JV | 0 | 0 | 0 | 0 |
| Div from Assoc & JV | 0 | 0 | 0 | 0 |
| Other Investing CF | 6 | 6 | 6 | 6 |
| Net Investing CF | (184) | (414) | (9) | (9) |
| Div Paid | (26) | (34) | (10) | (5) |
| Chg in Gross Debt | 76 | 222 | (50) | (60) |
| Capital Issues | 0 | 43 | 0 | 0 |
| Other Financing CF | 7 | 0 | 0 | 0 |
| Net Financing CF | 57 | 232 | (60) | (65) |
| Net Cashflow | 33 | (42) | 35 | 7 |

Quarterly / Interim Income Statement (RM m)

| Quarterly / Interim Income Statement (RM m) | | | | | | | |
|---|--------|--------|--------|--------|--|--|--|
| FY Dec | 4Q2007 | 1Q2008 | 2Q2008 | 3Q2008 | | | |
| Turnover | 170 | 179 | 186 | 193 | | | |
| Cost of Goods Sold | (119) | (126) | (129) | (148) | | | |
| Gross Profit | 51 | 53 | 58 | 46 | | | |
| Other Oper. (Exp)/Inc | (26) | (22) | (31) | (30) | | | |
| Operating Profit | 26 | 32 | 27 | 16 | | | |
| Other Non Opg (Exp)/Inc | 0 | 0 | 0 | 0 | | | |
| Associates & JV Inc | 1 | 1 | 0 | 1 | | | |
| Net Interest (Exp)/Inc | (2) | (2) | (3) | (3) | | | |
| Exceptional Gain/(Loss) | 0 | 0 | 0 | 0 | | | |
| Pre-tax Profit | 25 | 30 | 24 | 13 | | | |
| Тах | 1 | 0 | 1 | 1 | | | |
| Minority Interest | 1 | 1 | 1 | 2 | | | |
| Net Profit | 26 | 30 | 26 | 16 | | | |
| Net profit bef Except. | 26 | 30 | 26 | 16 | | | |
| Sales Gth (%) | (16.1) | 5.5 | 4.0 | 3.7 | | | |
| Opg Profit Gth (%) | (31.9) | 23.1 | (14.7) | (42.5) | | | |
| Net Profit Gth (%) | (16.4) | 14.8 | (15.0) | (37.1) | | | |
| Gross Margins (%) | 30.2 | 29.7 | 30.9 | 23.6 | | | |
| Opg Profit Margins (%) | 15.1 | 17.6 | 14.5 | 8.0 | | | |
| Net Profit Margins (%) | 15.5 | 16.9 | 13.8 | 8.4 | | | |
| • | | | | | | | |

Source: Company, DBS Vickers

Rates & Ratio

| FY Dec | 2007A | 2008F | 2009F | 2010F |
|---------------------------|--------|--------|--------|--------|
| Gross Margins (%) | 35.0 | 26.3 | 24.8 | 25.1 |
| Opg Profit Margin (%) | 19.8 | 11.7 | 10.1 | 9.8 |
| Net Profit Margin (%) | 16.2 | 10.9 | 6.2 | 6.7 |
| ROAE (%) | 44.6 | 13.7 | 5.1 | 5.6 |
| ROA (%) | 26.0 | 7.2 | 2.5 | 3.0 |
| ROCE (%) | 34.3 | 8.7 | 4.4 | 4.6 |
| Div Payout Ratio (%) | 28.3 | 13.0 | 15.9 | 20.7 |
| Net Interest Cover (x) | 19.7 | 9.3 | 2.7 | 3.3 |
| Asset Turnover (x) | 1.6 | 0.7 | 0.4 | 0.4 |
| Debtors Turn (avg days) | 13.0 | 26.1 | 33.5 | 29.4 |
| Creditors Turn (avg days) | 17.4 | 37.7 | 52.9 | 42.0 |
| Inventory Turn (avg days) | 33.4 | 78.5 | 120.4 | 100.8 |
| Current Ratio (x) | 2.5 | 1.4 | 1.4 | 1.5 |
| Quick Ratio (x) | 1.4 | 0.6 | 0.7 | 0.8 |
| Net Debt/Equity (X) | 0.2 | 0.6 | 0.4 | 0.3 |
| Capex to Debt (%) | 100.1 | 93.3 | 3.7 | 4.4 |
| N. Cash/(Debt)PS (sen) | (18.0) | (68.3) | (51.7) | (38.6) |
| Opg CFPS (sen) | 36.1 | 24.1 | 16.2 | 17.4 |
| Free CFPS (sen) | (14.3) | (54.4) | 17.4 | 13.1 |



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